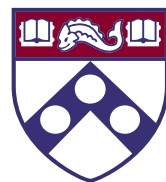


MBA CAREER REPORT 2006



125 *first*
YEARS



Wharton
UNIVERSITY *of* PENNSYLVANIA

WHARTON was the first collegiate business school in 1881, and that spirit of innovation still drives us today. Our world-renowned professors create the new ideas that become the building blocks of every global industry. We are always in the forefront of business education, with the broadest range of degree programs and educational resources for more than a half million students and executives in 189 countries. Through our ongoing engagement with leading companies and policy-makers, we are able to bridge the gap between research and practice and set the intellectual agenda for business practice and public policy around the world.



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IT IS MY PLEASURE TO SHARE WITH YOU THE
2006 WHARTON MBA CAREER REPORT.

This report reflects the success of MBA Career Management in empowering MBA students to achieve their short- and long-term career goals, by developing their lifelong career management skills, cultivating employer relationships, and providing access to the highest-caliber resources and job opportunities. The report recognizes the impor-

tance of recruiter relationships to this success, and it reflects the diversity of talent our students offer.

Wharton offers employers the opportunity to recruit men and women who possess the strategic thinking and breadth of core competencies to lead their organizations successfully through any business challenge. Studying with professors from the world's largest business school faculty, our students not only learn the best practices of today, but also gain the skills and analytical tools to create the best practices of tomorrow.

By delivering insightful career advice and comprehensive job search skills, we support student efforts to secure post-MBA positions and set the stage for their future career advancement.

We assist employers in their efforts to recruit some of the most impressive MBA talent in the world, through value-added services that include industry-focused teams and multiple channels for interacting with students.

I want to express our appreciation and gratitude to all the employers who have recruited at Wharton this past year, especially our top hirers. We thank you for your continued support and look forward to strengthening our relationships with you in the months ahead.

Sincerely,

A handwritten signature in black ink that reads "Michelle A. Antonio". The signature is fluid and cursive.

Michelle A. Antonio

Director

Wharton MBA Career Management

The Wharton Difference

1. Immediate Value

Wharton MBA students have the analytical skills, strategic thinking, and breadth of knowledge to hit the ground running in any industry. As a measure of their satisfaction, businesses that hire Wharton MBAs in one part of their organization often return in future years to hire in additional areas.

2. Wide-Ranging Talent

The diversity of Wharton students—in their varied backgrounds, work experiences, and fields of expertise—gives you more opportunities to find just the right match for your company. Many of our MBA students are international, offering a rich perspective to U.S.-based companies, especially those expanding around the world or into new and developing markets.

3. Flexible Recruiting Services

On-campus recruiting is just one way to hire at Wharton. Many companies find excellent candidates through our convenient and widely-used MBA Job Board. Others use the Wharton Resume Book to search for individual students by background.

4. Innovative Career Programs

Companies can meet potential hires through such distinctive Wharton programs as the Global Immersion Program, the Field Application Project, and Global Consulting Practicum courses. Wharton also offers annual Career Treks, which introduce students to opportunities at more than 150 companies in nearly two dozen cities around the world.

5. Internship Opportunities

Hiring an intern can be a great way to get to know Wharton's student pool and recruiting services, especially for a company new to Wharton. A business that hires a Wharton intern often hires him or her on a full-time basis and then returns to Wharton to fill its needs in other areas.

Look for the employer perspectives in which Comcast Corporation, Bain & Company, The Broad Center, and Amgen Inc. share their experiences of the Wharton difference.



Recruiting at Wharton

As you begin to plan your recruiting strategy, please contact your Recruiting Relationship Manager, who can assist in fulfilling your hiring needs (see Career Management Team contact list on the inside back cover). Below are a variety of resources to help your company develop a recruiting strategy and link to Wharton talent for full-time, summer, and advanced-level positions. More details can be found in the Employer section of our website at «<http://mbacareers.wharton.upenn.edu>».

Fast, easy, and cost-effective ways to recruit Wharton talent.

MBA Job Board—Students and Alumni

The MBA Job Board is a free, on-line job posting resource that allows employers to advertise open positions to current MBA students and alumni. You will receive resumes immediately after you post a position.

Resume Drop

The Resume Drop option allows you to remotely post a position to current students. Contact your Recruiting Relationship Manager, who can walk you through the process.

Resume Book

The Wharton MBA Resume Book is a very convenient way to access summer and full-time candidates. Our resume books contain more than 1,600 talented and qualified MBA candidates representing a diverse mix of backgrounds and experience. Order a resume book on the Employer section of our website and receive a web-based searchable resume database.

Develop a campus presence.

Employer Presentation

Hosting an employer presentation is an excellent way to create visibility and presence at Wharton while providing students with a general overview of your organization. To schedule an employer presentation, please contact your Recruiting Relationship Manager for available dates and times.

On-Campus Recruiting

MBA Career Management is happy to help your company schedule an on-campus recruiting visit. This recruiting option allows you to post a position, collect resumes, and select candidates to interview on campus. Please contact your Recruiting Relationship Manager, who will be happy to walk you through the process.

Meet Wharton students without coming to campus.

Career Trek Program

The Wharton Career Treks are a location-specific program in which students attend pre-arranged information sessions hosted by a variety of companies in diverse industries. As an employer, your participation provides convenient marketing exposure and the opportunity to network with talented students who are interested in learning more about your company and future opportunities.

Video Conferencing

Interview students without leaving your company site! The MBA Career Management Office has the capability to facilitate ISDN or IP video interviewing if you are not able to make the trip to campus. Please contact your Recruiting Relationship Manager for details.

About the Wharton MBA

The Wharton MBA student body includes nearly 1,600 full-time MBA students and 400 MBA for Executive students at our Philadelphia and San Francisco campuses. Our faculty includes more than 250 of the world's leading experts in 11 academic disciplines and many subspecialties. This critical mass of talented, engaged scholars creates a unique MBA program, distinguished by the most rigorous core curriculum of any business school. In addition to solid foundational knowledge, Wharton MBA students gain mastery in particular business disciplines through the school's 18 major areas of study. Hands-on experience in both leadership and teamwork cultivates the students' own professional approach and rounds out the academic program.

Class of 2006

CLASS PROFILE

Students*

	Number	Percent
Total Number of Graduates	799	100
Students Seeking Employment	707	88
Students Not Seeking Employment	66	8
Continuing Education	8	1
Company Sponsored (Returning to Company)	34	4
Self-Employed/Starting Own Business	18	2
Postponed Job Search	4	<1
Students Not Responding to Survey	26	3

Demographics**

	Number	Percent
Total Enrolled	825	100
Male	556	67
Female	269	33
US Minority Students	222	27
International	295	36
US Permanent Residents	51	6
Full-Time Work Experience	818	99
Average Work Experience	6.2 years	
Average Age	28.2 years	

Employment*

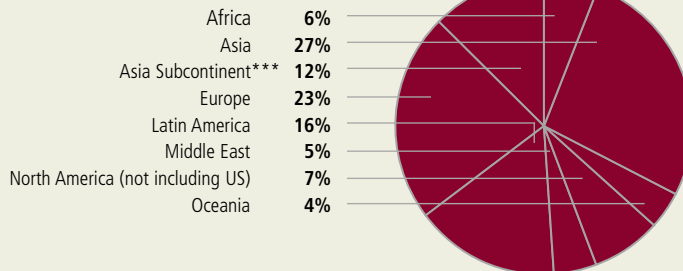
	Number	Percent
Students Seeking Employment	707	100
Students Reporting Job Offers	666	94
Students Reporting Job Acceptances	651	92

*Total student population for career statistics includes those graduating between June 1, 2005, and June 30, 2006.

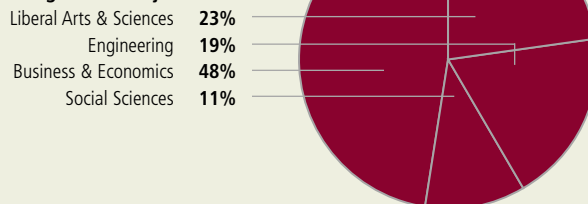
**Demographics are based on matriculated student data from MBA Admissions.

***Asia subcontinent includes Afghanistan, Bangladesh, India, Maldives, Nepal, Pakistan and Sri Lanka.

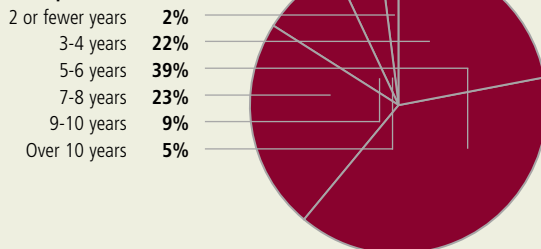
Geographic Origin of International Students**



Undergraduate Major**



Length of Pre-Wharton Work Experience**



EMPLOYER PERSPECTIVE | COMCAST

“As we began to create a more structured MBA recruiting program, we looked first to the Wharton School. Working with the career services staff we developed a comprehensive strategy that included participation in networking events, presenting to the Media and Entertainment Club, hosting students on-site, and interviewing on-campus. We have seen a tremendous ROI for our efforts as we successfully hired Wharton students for summer internships and for full-time opportunities. Our senior leaders could not be more pleased with the caliber of individuals that we have attracted to our company.”

— MARY PENNINGTON, Senior Director, Recruiting and Career Development, Comcast Corporation



OR KLIBER, WG'06

Major: Finance and Entrepreneurial Management

Current Employment: Boston Consulting Group, New York City

Work History: Six years in the Israeli Air Force, and Director of Product Development, RepliWeb Inc.

Previous Education: BA in Computer Science and Management, Tel Aviv University

Hometown: Tel Aviv, Israel

GRADUATE EMPLOYMENT

INDUSTRY CHOICES			FUNCTION CHOICES		
	Number	Percent		Number	Percent
Consulting	187	28.7	Business Development	12	1.8
Consumer Goods and Retail	30	4.6	Consulting/Strategy	205	31.5
Advertising & Public Relations	3	0.5	Control/Accounting	1	0.2
Consumer Products	12	1.8	Corporate Finance/Mergers & Acquisitions	141	21.7
Food, Beverage & Tobacco	8	1.2	Entrepreneurial Mgmt	4	0.6
Retail	7	1.1	General/Project Mgmt/Mgmt	41	6.3
Energy	5	0.8	Investment Mgmt/Portfolio Mgmt	57	8.8
Financial Services	288	44.2	Legal Services	1	0.2
Diversified Financial Services	22	3.4	Operations/Production Mgmt	2	0.3
Hedge Funds/Other Investments	20	3.1	Private Equity	44	6.8
Insurance	2	0.3	Product/Brand Marketing	54	8.3
Investment Banking/Brokerage	169	26.0	Product Development/Structuring	8	1.2
Investment Management	31	4.8	Real Estate	24	3.7
Private Equity/VC/Buyouts/Other	44	6.8	Research	14	2.2
Health Care	32	4.9	Risk Management	1	0.2
Health Care Services	1	0.2	Sales	8	1.2
Medical Devices	7	1.1	Trading	14	2.2
Pharmaceuticals/Biotechnology	21	3.2	Other Functions Not Listed	20	3.1
Providers/Insurers	3	0.5			
Manufacturing	8	1.2			
Automotive	1	0.2			
Chemicals	1	0.2			
Diversified Manufacturing	4	0.6			
Mining, Materials & Construction	1	0.2			
Transportation	1	0.2			
Media and Entertainment	23	3.5			
Hospitality & Tourism/Leisure	5	0.8			
Media	18	2.8			
Professional Services	4	0.6			
Public Interest	10	1.5			
Development & Microfinance	2	0.3			
Education	2	0.3			
Government/Military	2	0.3			
Public Interest/Non-Profit	4	0.6			
Real Estate	30	4.6			
Technology Industries	34	5.2			
Computer Software & Services	20	3.1			
Electronics & Misc. Technology	5	0.8			
Internet Services	8	1.2			
Telecommunications/Wireless	1	0.2			

Class of 2006

TOTAL COMPENSATION*

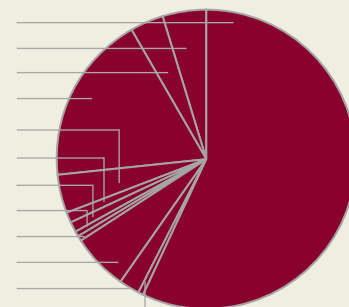
	Total Number	Percent	Range	Median
Annual Base Salary	627	100	\$40,000 - 300,000	\$100,000
Sign-On Bonus	467	74	1,000 - 300,000	20,000
Guaranteed Year-End Bonus	215	34	2,000 - 200,000	25,000
Relocation Expenses	397	63	100 - 30,000	10,000
Tuition Reimbursement	38	6	5,000 - 135,000	40,229
Other Compensation	90	14	1,600 - 100,000	11,250
Total Compensation**	627	100	42,000 - 425,000	137,000

*Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships.

**Total compensation may include a respondent's base salary, plus the following types of compensation (when applicable): sign-on bonus, year-end bonus, relocation expenses, tuition reimbursement and other compensation.

Offer Sources, Full-Time Employment

On-Campus Recruiting Services	57.3%
Job Board Posting	4.5%
Wharton Alumni Contact	3.7%
Personal Networking Connection	18.3%
Return to Previous Employer	4.3%
Executive Search Firm	1.2%
Career Fair	0.9%
Trek Networking Connection	0.5%
MBA Career Management Contact	0.6%
Other	6.2%
Not Specified	2.2%
Alma Mater Alumni Contact	0.5%



COMPENSATION BY INDUSTRY*

	Annual Salary Range	Salary Median	Sign-On Bonus Percent**	Sign-On Bonus Median	Total Compensation Median
Consulting	\$74,000 - 200,000	\$110,000	86	\$20,000	\$140,000
Consumer Products/Retail	50,000 - 110,000	85,000	73	15,000	103,750
Consumer Products	50,000 - 92,000	84,500	75	20,000	117,500
Food, Beverage & Tobacco	60,000 - 95,000	85,000	63	20,000	106,250
Retail	60,000 - 100,000	85,000	71	10,000	101,500
Financial Services	40,000 - 300,000	95,000	74	30,000	141,000
Diversified Financial Services	40,000 - 140,000	95,000	82	30,000	140,000
Hedge Funds/Other Investments	100,000 - 200,000	125,000	58	25,000	200,000
Investment Banking/Brokerage	58,000 - 150,000	95,000	85	30,000	135,000
Investment Management	93,500 - 200,000	110,000	63	15,000	155,000
Private Equity/VC/Buyouts/Other	90,000 - 300,000	125,000	41	15,500	198,750
Health Care	42,000 - 155,000	100,000	81	20,000	128,333
Medical Devices	90,000 - 155,000	100,000	100	20,000	130,000
Pharmaceuticals/Biotechnology	80,000 - 150,000	102,500	85	20,000	130,000
Manufacturing ***	65,000 - 110,000	95,000	86	17,500	125,000
Media & Entertainment	80,000 - 150,000	100,000	59	15,000	116,000
Public Interest	52,000 - 100,000	80,000	11	19,500	95,000
Real Estate	75,000 - 170,000	100,000	59	15,000	137,500
Technology Industries	76,000 - 200,000	100,000	67	17,500	141,000
Computer Software & Services	85,000 - 200,000	97,500	75	10,000	143,300
Internet Services	100,000 - 131,000	105,500	50	25,000	139,000

* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships.

** Percentage of respondents who reported sign-on bonuses of those who reported salary within a particular industry.

*** Manufacturing includes the Automotive, Aerospace & Defense, Agribusiness, Chemical, Diversified Manufacturing, Mining/Materials and Transportation Sectors.

EMPLOYER PERSPECTIVE | BAIN & COMPANY

“Wharton continues to be a great source of outstanding talent for Bain & Company. Wharton graduates come to us with the business, leadership and strategic skills that enable them to contribute immediately and help drive results with our clients.”

— PETER LANE, Partner, Bain & Company, Inc.



ALLISON MYATT, WG'06

Major: Marketing

Current Employment:
Consultant, The Bridgespan
Group, San Francisco

Work History: Catering Service
Manager, Philadelphia
Marriott; Consultant,
Pinnacle Advisory Group;
Financial Services Associate,
Opportunity Finance Network

Previous Education: BS,
Cornell University School
of Hotel Administration

Hometown: Houston, TX

**Top Industries Chosen for
Full-Time Employment
by International Students**

	Number Accepted	Percent of Respondents
Consulting	85	30%
Investment Banking	75	27%
Technology	16	6%
Private Equity/ Venture Capital	93%	
Investment Mgmt	6	2%
Media	6	2%

COMPENSATION BY FUNCTION*

	Annual Salary Range	Salary Median	Sign-On Bonus Percent**	Sign-On Bonus Median	Total Compensation Median
Business Development	\$60,000 - 150,000	\$100,000	45	\$20,000	\$130,000
Consulting/Strategy	65,000 - 200,000	110,000	84	20,000	140,000
Corporate Finance/Mergers & Acquisitions	40,000 - 150,000	95,000	84	30,000	135,000
Gen/Project Mgmt/Mgmt Dev/Rotational Progs	80,000 - 155,000	97,000	79	20,000	130,000
Investment/Portfolio Management	75,000 - 300,000	110,000	64	25,000	157,100
Private Equity	90,000 - 275,000	120,000	40	20,000	175,000
Product/Brand Marketing	50,000 - 120,000	90,000	72	20,000	117,500
Product Development/Structuring	90,000 - 131,000	97,500	75	27,500	148,780
Real Estate	82,000 - 170,000	100,000	61	12,500	145,000
Research	80,000 - 130,000	95,000	77	25,000	135,000
Sales	80,000 - 95,000	95,000	75	30,000	140,000
Trading	90,000 - 150,000	95,000	93	30,000	142,250

*Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships.
**Percentage of respondents who reported sign-on bonuses of those who reported salary within a particular function.

COMPENSATION BY LOCATION*

	Percent	Annual Salary Range	Salary Median	Sign-On Bonus Median**	Total Compensation Median
UNITED STATES OF AMERICA	80.8	\$42,000 - 300,000	\$100,000	\$20,000	\$135,750
Northeast	46.5	60,000 - 275,000	100,000	25,000	136,000
Boston	3.2	93,500 - 125,000	110,000	20,000	137,750
New York City	37.6	60,000 - 275,000	95,000	30,000	137,500
West	14.7	75,000 - 200,000	100,000	20,000	135,750
Los Angeles	3.5	75,000 - 120,000	102,500	15,000	135,000
San Francisco	5.1	85,000 - 200,000	106,000	20,000	133,000
Seattle	1.2	94,500 - 120,000	97,500	15,000	160,840
Mid-Atlantic	8.3	42,000 - 170,000	100,000	20,000	135,000
Philadelphia	2.6	42,000 - 125,000	95,000	20,000	115,000
Washington, DC	2.8	52,000 - 170,000	100,000	19,750	135,000
Midwest	4.5	82,500 - 150,000	110,000	20,000	131,006
Chicago	2.2	85,000 - 150,000	110,000	20,000	140,000
Minneapolis-St. Paul	1.4	82,500 - 115,000	100,000	20,000	130,000
Southwest	2.9	90,000 - 115,000	110,000	15,000	145,000
Dallas/Fort Worth	1.5	95,000 - 115,000	110,000	15,000	147,500
Houston	1.1	95,000 - 115,000	97,000	20,000	137,000
South	3.7	47,000 - 300,000	100,000	20,000	137,250
Atlanta	1.7	47,000 - 118,000	112,500	20,000	144,000
OUTSIDE THE USA	19.2	40,000 - 200,000	100,000	24,850	143,000
Europe	9.7	58,000 - 185,000	108,000	30,000	150,400
Western Europe	9.2	58,000 - 185,000	106,125	29,500	150,200
United Kingdom	7.1	58,000 - 185,000	110,000	30,000	155,000
London	6.9	58,000 - 185,000	110,000	30,000	152,700
Asia	6.9	50,000 - 150,000	95,000	25,000	121,750
China	2.8	60,000 - 114,000	95,000	30,000	129,000
Hong Kong	2.0	91,250 - 114,000	95,000	30,000	142,000
Japan	1.4	85,000 - 150,000	102,500	26,000	150,000
Tokyo	1.1	85,000 - 150,000	105,000	26,000	150,000
South Korea	1.5	50,000 - 110,000	90,000	15,000	115,000
Seoul	1.4	50,000 - 110,000	85,000	15,000	110,500
Latin America	1.1	40,000 - 100,000	90,000	20,000	112,000

*Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships.
**Percentage of respondents who reported sign-on bonuses of those who reported salary within a particular location.

Class of 2007, Summer Employment

CLASS PROFILE

Students

	Number	Percent
Total Number in Class	783	100
Students Seeking Employment	748	96
Students Not Seeking Employment	16	2
Continuing Education	3	<1
Company Sponsored (Returning to Company or Taking Summer Off)	6<1	
Self-Employed/Starting Own Business	4	<1
Postponed Job Search	2	<1
Students Not Responding to Survey	19	2

Demographics*

	Number	Percent
Total Enrolled	795	100
Male	543	68
Female	252	32
US Minority Students	167	21
International	275	35
US Permanent Residents	62	8
Full-Time Work Experience	818	99
Average Work Experience	6.4 years	
Average Age	28 years	

Employment

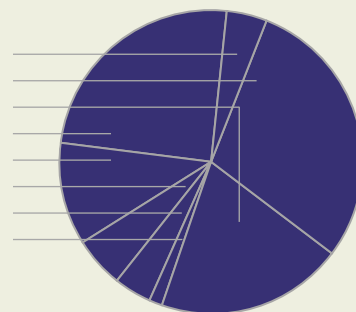
	Number	Percent
Students Seeking Employment	748	100
Students Reporting Job Offers	723	97
Students Reporting Job Acceptances	718	96

*Demographics are based on matriculated student data from MBA Admissions.

**Asia subcontinent includes Afghanistan, Bangladesh, India, Maldives, Nepal, Pakistan and Sri Lanka.

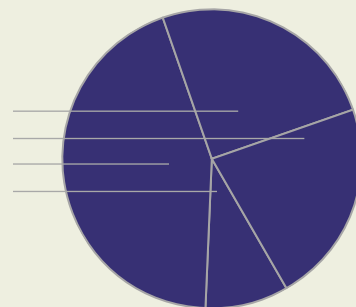
Geographic Origin, of International Students*

Africa	4%
Asia	29%
Asia Subcontinent**	20%
Europe	25%
Latin America	11%
Middle East	6%
North America (not including US)	4%
Oceania	1%



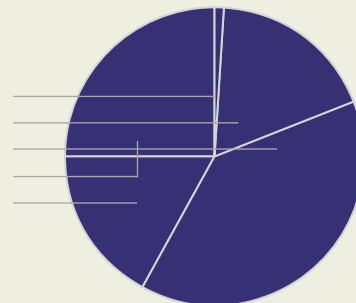
Undergraduate Major*

Liberal Arts & Sciences	22%
Engineering	25%
Business & Economics	44%
Social Sciences	9%



Length of Pre-Wharton Work Experience*

2 or fewer years	1%
3-4 years	18%
5-6 years	39%
7-8 years	25%
9+ years	17%



EMPLOYER PERSPECTIVE | THE BROAD RESIDENCY

“The Broad Residency has successfully recruited exceptional talent from Wharton for several years. Since the inception of the program, eight Wharton MBAs have been placed in urban school districts across the country. The infusion of this top management talent into our urban school systems provides a fresh perspective to assist superintendents in their quest to improve student achievement. We are continually pleased with their strong broad base of management skills and energized by their success in our program. We look forward to maintaining our strong relationship with the career management team to continue to attract top talent.”

— MOLLIE MITCHELL, Director of Recruitment, The Broad Center



JORDAN BOOKEY, WG'07

Major: Entrepreneurial Management

Summer Internship: Human Resource Management, Google, Mountain View, CA

Work History: Two years as a 7th and 8th grade language arts and social studies teacher, Seed Public Charter School, Washington, DC; two years as a site director with Heads Up, Washington, DC; five months as an intern at the Carter Center in Atlanta, GA; three months working on the Kerry campaign as a field organizer; eight months as a small business entrepreneur doing programming/consulting work with local, public and independent schools/students in Washington, DC.

Previous Education: BA in Latin American Studies, Wesleyan University

Hometown: Des Moines, IA

SUMMER EMPLOYMENT

INDUSTRY CHOICES			FUNCTION CHOICES		
	Number*	Percent		Number**	Percent
Consulting	130	17.1	Business Development	20	2.6
Consumer Products/Retail	51	6.7	Consulting/Strategy	182	23.9
Advertising & Public Relations	1	0.1	Control/Accounting	3	0.4
Consumer Products	16	2.1	Corporate Finance/Mergers & Acquisitions	184	24.2
Food, Beverage & Tobacco	18	2.4	Entrepreneurial Management	4	0.5
International Trade	1	0.1	General/Project Mgmt/Mgmt	31	4.1
Retail	15	2.0	Human Resource Management	3	0.4
Energy	10	1.3	Investment Mgmt/Portfolio Mgmt	85	11.2
Financial Services	376	49.4	Mgmt Info Systems/Information Technology	2	0.3
Diversified Financial Services	31	4.1	Operations/Production Management	8	1.1
Hedge Funds/Other Investments	42	5.5	Private Equity	57	7.5
Investment Banking/Brokerage	212	27.9	Product Development/Structuring	5	0.7
Investment Management	32	4.2	Product/Brand Marketing	78	10.2
Private Equity/VC/Buyouts	59	7.8	Real Estate	35	4.6
Health Care	38	5.0	Research	17	2.2
Health Care Services	3	0.4	Risk Management	2	0.3
Medical Devices	3	0.4	Sales	12	1.6
Pharmaceuticals/Biotechnology	28	3.7	Trading	22	2.9
Providers/Insurers	4	0.5	Other Functions**	11	1.4
Manufacturing	25	3.3			
Aerospace & Defense	1	0.1			
Automotive	8	1.1			
Chemicals	2	0.3			
Diversified Manufacturing	11	1.4			
Mining, Materials & Construction	1	0.1			
Transportation	2	0.3			
Media & Entertainment	19	2.5			
Hospitality & Tourism/Leisure	5	0.7			
Media	12	1.6			
Sports	2	0.3			
Professional Services	3	0.4			
Public Interest	21	2.8			
Development & Microfinance	4	0.5			
Education	1	0.1			
Government/Military	7	0.9			
Public Interest/Non-Profit	9	1.2			
Real Estate	34	4.5			
Technology Industries	54	7.1			
Computer Hardware	6	0.8			
Computer Software & Services	20	2.6			
Electronics & Misc Technology	6	0.8			
Internet Services	18	2.4			
Telecommunication & Wireless	4	0.5			

*Industry numbers total up to a number higher than the number of respondents reporting job acceptances because some respondents had more than one summer internship.

**Function numbers total up to a number higher than the number of respondents reporting job acceptances because some respondents had more than one summer internship.

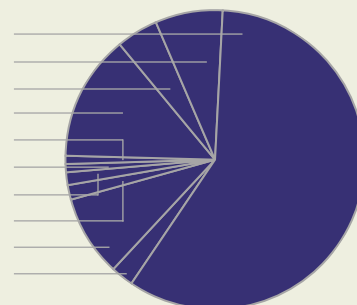
Class of 2007, Summer Employment

TOTAL COMPENSATION

	Total Number	Percent	Range	Median
Monthly Salary	687	100	\$500 -15,000	\$7,916
Sign-On Bonus	63	9	500 -10,000	3,520
Relocation Expenses	160	23	150 - 6,500	2,000
Other Compensation	44	6	350 -20,000	2,000

Offer Sources, Summer Employment

On-Campus Recruiting Services	59.5%
Job Board Posting	7.4%
Wharton Alumni Contact	4.6%
Personal Networking Connection	13.8%
Return to Previous Employer	0.9%
Career Fair	0.9%
Trek Networking Connection	1.4%
MBA Career Management Contact	1.6%
Other	8.9%
Alma Mater Alumni Contact	0.8%



COMPENSATION BY INDUSTRY

	Monthly Salary Range	Salary Median	Sign-On Bonus Percent*	Summer-End Bonus Median
Consulting	\$2,100 - 11,000	\$9,800	25	\$5,000
Consumer Products/Retail	3,200 - 9,000	6,000	2	5,000
Consumer Products	3,500 - 9,000	6,000	0	—
Food, Beverage & Tobacco	3,200 - 9,000	6,000	6	5,000
Retail	5,000 - 7,500	6,000	0	—
Energy	4,000 - 8,000	6,400	22	1,750
Financial Services	500 - 15,000	7,916	6	2,250
Diversified Financial Services	3,500 - 8,750	6,667	17	5,000
Hedge Funds/Other Investments	2,000 - 14,000	8,417	5	1,750
Investment Banking/Brokerage	2,000 - 12,500	7,916	7	2,000
Investment Management	1,300 - 8,667	7,908	0	—
Private Equity/VC/Buyouts/Other	500 - 15,000	6,600	0	—
Health Care	2,500 - 7,665	6,408	15	2,000
Pharmaceuticals/Biotechnology	2,500 - 7,583	6,333	20	2,000
Manufacturing **	750 - 8,208	6,000	0	—
Media & Entertainment	2,917 - 12,000	5,600	7	2,000
Public Interest	800 - 5,000	2,750	0	—
Real Estate	1,500 - 9,583	6,000	3	2,500
Technology Industries	1,000 - 8,500	6,250	8	3,000
Computer Software & Services	3,800 - 8,000	6,250	0	—
Internet Services	1,000 - 8,500	6,300	6	3,500

*Percentage of respondents who reported sign-on bonuses of those who reported salary within a particular industry.

**Manufacturing includes the Automotive, Aerospace & Defense, Agribusiness, Chemical, Diversified Manufacturing, Mining/Materials and Transportation sectors.

EMPLOYER PERSPECTIVE | AMGEN

“We can always count on Wharton MBA students and graduates to quickly bring value and insights to their assignments, whether in our summer intern program, our full-time MBA Leadership Program, or any subsequent roles at Amgen. They consistently bring a high level of leadership, energy and focus developed from a combination of their previous work experience and the stimulating academic environment at Wharton. Wharton MBAs work well in teams and are always looking for the next challenge—attributes we value highly at Amgen.”

—DOUG PERRY, Executive Director, Global Marketing, Amgen Inc.



KEN LEE, WG'07

Major: Entrepreneurship;
HR & Organizational
Management

Summer Internship: Fauchier
Partners, London

Work History: Two years
of investment banking at
Robertson Stephens; three years
of investment management
at Horsley Bridge, a private
equity fund of funds in San
Francisco and London

Previous Education: Yale College

Hometown: San Francisco, CA

**Top Industries Chosen for
Summer Employment
by International Students**

	Number Accepted	Percent of Respondents
Investment Banking	118	37%
Consulting	66	21%
Private Equity	26	8%
Technology	20	6%
Healthcare	17	5%

COMPENSATION BY FUNCTION

	Monthly Salary Range Perdant*	Salary Median	Sign-On Bonus	Summer-End Bonus
Business Development	\$500 - 8,500	\$6,000	7	\$1,500
Consulting/Strategy	800 - 11,000	9,000	20	5,000
Corporate Finance/Mergers & Acquisitions	2,200 - 10,000	7,916	6	2,000
Gen/Project Mgmt/Mgmt Dev/Rotational Programs	1,000 - 7,915	6,250	14	4,250
Investment Management/Portfolio Management	1,290 - 14,000	7,916	4	1,000
Operations/Production Management	5,000 - 12,000	6,400	13	3,000
Private Equity	1,700 - 15,000	6,666	0	–
Product/Brand Marketing	3,000 - 8,000	6,225	7	5,000
Real Estate	1,500 - 8,750	6,000	6	2,000
Research	1,300 - 8,333	7,916	0	–
Sales	3,700 - 9,150	7,916	0	–
Trading	7,083 - 8,916	7,917	11	2,760

*Percentage of respondents who reported sign-on bonuses of those who reported salary within a particular function.

COMPENSATION BY LOCATION

	Percent	Monthly Salary Range	Salary Median	Sign-On Bonus Median
UNITED STATES OF AMERICA	79.9%	\$1,300 - 15,000	\$7,800	\$3,000
Northeast	44.5%	1,300 - 14,000	7,916	5,000
Boston	2.9%	4,800 - 12,000	9,000	7,500
New York City	35.0%	1,300 - 14,000	7,916	3,000
Mid-Atlantic	11.2%	1,700 - 10,000	6,059	5,000
Philadelphia	4.7%	2,000 - 10,000	6,500	–
Washington DC	2.1%	2,500 - 10,000	5,000	–
West	14.5%	2,400 - 15,000	6,660	2,000
Los Angeles	1.6%	2,917 - 10,000	7,783	–
San Francisco	3.5%	3,000 - 15,000	7,916	2,000
Midwest	4.3%	2,500 - 10,000	6,420	2,500
Chicago	2.0%	2,500 - 10,000	7,916	2,500
Minneapolis-St. Paul	1.3%	4,000 - 7,000	6,000	–
South	2.9%	3,200 - 10,000	6,000	2,500
Atlanta	1.1%	5,500 - 10,000	7,500	–
Southwest	2.6%	2,000 - 10,000	7,054	5,000
Dallas/Fort Worth	1.6%	2,000 - 10,000	9,000	5,000
OUTSIDE THE USA	20.1%	500 - 15,000	7,969	4,000
Asia	8.8%	500 - 11,000	7,916	2,000
China	4.9%	500 - 10,000	7,916	–
Hong Kong	3.0%	4,000 - 9,500	7,917	–
Japan	1.3%	2,200 - 11,000	7,125	–
Tokyo	1.3%	2,200 - 11,000	7,125	–
South Korea	1.3%	2,000 - 10,000	8,000	500
Seoul	1.2%	2,000 - 10,000	9,050	–
Europe	8.3%	3,000 - 15,000	8,398	4,000
Western Europe	7.9%	3,000 - 15,000	8,410	4,000
United Kingdom	6.2%	4,400 - 15,000	8,400	4,610
London	5.9%	4,400 - 15,000	8,400	4,610
Latin America	1.3%	800 - 7,700	5,000	5,074

Employers 2006

In the past year, more than 2,000 companies engaged Wharton MBA students through a wide range of activities that included on-campus recruiting, job board postings and hosting student treks in nearly two dozen cities worldwide. Of these companies, more than 600 made at least one offer to Wharton MBA students in 2006. Special recognition goes to the companies in our summer and full-time “top hirers” category who hired five or more MBA students.

TOP HIRERS FULL TIME, CLASS OF 2006

	Permanent Accepted Offers
McKinsey & Company	53
Goldman Sachs & Company	42
Bain & Company	32
Boston Consulting Group	28
Morgan Stanley	21
Booz Allen Hamilton	15
Citigroup	14
Lehman Brothers Holdings	13
Merrill Lynch & Co.	12
Microsoft Corporation	11
UBS	11
Credit Suisse Group	10
JP Morgan Chase	10
Monitor Group	7
Banc of America Securities	6
LEK Consulting	6
Medtronic	6
Bear, Stearns & Co. Inc.	5
Fidelity Investments	5
Google	5
HSBC	5
Johnson & Johnson	5
M&T Bank Corporation	5
Marakon Associates	5

TOP HIRERS SUMMER, CLASS OF 2007

	Summer Accepted Offers
Goldman, Sachs & Company	40
McKinsey & Company	35
Boston Consulting Group, Inc.	31
Morgan Stanley	28
Lehman Brothers Holdings	24
Credit Suisse Group	22
Citigroup	17
Merrill Lynch & Co.	16
Microsoft Corporation	15
American Express Company	14
Bain & Company	13
Deutsche Bank	13
UBS	13
Booz Allen Hamilton	11
JP Morgan Chase	11
Google	9
Johnson & Johnson	9
HSBC	7
Banc of America Securities	5
General Electric	5
Limited Brands	5
Mercer Management Consulting	5

EMPLOYER OFFERS, 2006

This list includes employers that made one or more summer or full-time employment offers in 2006. Those listed in bold type hired three or more graduates and/or interns.

3M

A.T. Kearney, Inc.

Abercrombie & Fitch Co.
Abraaj Capital Limited
Acacia Precision Equity Enhancement LLC

Accenture

Admixture Inc.
Adobe Systems Incorporated
Advanced Micro Devices
Advantage Partners Inc.
Adventis
AEA Investors LLC
AES Corporation
Aetna Inc.
AEW Capital Management LP
Ai International Corporation
AIF Capital
Akkadian Private Ventures
Alcoa, Inc.
Alfa Bank
AllianceBernstein, Bernstein Value Equities
Allianz Capital Partners
Alvarez & Marsal, LLC
Amaranth

Amazon, Inc.

AMB Property Corporation
Amber Capital
AMC Delancey Group, Inc.
America Online, Inc.
American Airlines, Inc.

American Capital

American Century Investments
American Express Company
American Institute of Certified Public Accountants
American International Group, Inc.
American Securities Capital Partners LP
American Standard
Ameriprise Financial, Inc.

Amgen Inc.

Amicus Therapeutics, Inc.
Ammado, Ltd.
Apax Partners, Inc.
Apple Computer, Inc.
Applied Materials, Inc.

Archstone Consulting LLC

Archstone-Smith
Arlington Capital Partners
Arnold Worldwide
Arthur D. Little
Artistic Stone
ASB Capital Management, Inc.
Ashford Capital Management, Inc.
Ashoka: Innovators for the Public, Inc.

Asian Development Bank
Aspen Institute
AstraZeneca
athenahealth
Automatic Data Processing, Inc.

Avaya

Avenue Capital Group
Avidyne
Avon Products, Inc.
Bacardi U.S.A., Inc.
Back to Nature

Bain & Company

Bain Capital, LLC

Banc of America Securities

Banco Santander
Barclays Bank PLC
Baron Capital, Inc.
BASF Corporation
Bausch & Lomb, Inc.

BBVA

BC Partners

Bear, Stearns & Co. Inc.

Bechtel Enterprises
Becton, Dickinson and Company
Beiersdorf UK
Bekaert SA
Benchmark Capital
Bentley Forbes
Bertelsmann AG
BETA Advisors
BlackRock, Inc.
Blackstone Group LP, The
Bloomingdale's, Inc.
BMO Capital Markets
BMO Nesbitt Burns
BNP Paribas

Booz Allen Hamilton

Boston Consulting Group, The

BP PLC
BPG Properties, Ltd.
Brandes Investment Partners, LP
Breedon Partners
Bridgepoint Capital
Bridgespan Group, The

Bristol-Myers Squibb Company

Broad Foundation, The
Brockway Moran & Partners, Inc.
Brown-Forman Corporation
Buchanan Street Partners, Inc.
Burger King Corporation
Burrill & Company
C&S Wholesale Grocers, Inc.
C. V. Starr & Co., Inc.
Computer Associates
Cadbury Adams USA
Callidon Group, The
Cambridge Group, The
Cambridge Pharma Consultancy
Camden Partners Holdings, LLC

Campbell Soup Company

**Canadian Imperial Bank of Commerce
Capital Group Companies, Inc., The**

Capital One Financial
CapitalLand Limited
Cappello Capital Corp.
Cargill Value Investment
Carlson Capital, LP
Carlyle Group, The
Caxton Associates, LLC
Centerbridge Capital Partners
CentreInvest Securities
Cerberus Capital Management, LP
CFAR (Center for Applied Research)
Chalkstream Capital Group
Chanel, Inc.
ChapterHouse, LLC
Charles Schwab & Co., Inc.
Chatham Financial Corporation
Cheil Communications
Cherokee Investment Partners, LLC
Chesapeake Partners LP
Chevron Corporation
Cheyne Capital Management Ltd.
Children's Hospital of Philadelphia
Chilton Investment Company
Church & Dwight Co., Inc.
Churchill Capital
Cigna Corporation
Circle Capital Ventures
Cisco Systems, Inc.
Citadel Investment Group, LLC

Citigroup, Inc.

Clarett Group, The
Clearview Capital, LLC
Clearwater Capital Partners
Clorox Company, The
CMS Companies
CNL Hospitality Corp.
Cobalt International Energy, LP
Coca-Cola Company, The
Cohen Brothers Realty Corporation
Colgate-Palmolive Company

Comcast Corporation

Commons Capital
Confidential, Private Equity
ConocoPhillips
Constellation Energy Group, Inc.
ContilInvestments
Corporation for Public Broadcasting
Corpus Inc.
Covance Inc.
CQS Management Ltd.

Credit Suisse Group

Crestview Partners
Crosland
Crown Cork & Seal Company, Inc.
Cushman & Wakefield
Cycladic Capital LLP
D.B. Zwirn & Co.
D.E. Shaw Group, The

EMPLOYER OFFERS, 2006

This list includes employers that made one or more summer or full-time employment offers in 2006. Those listed in bold type hired three or more graduates and/or interns.

DaimlerChrysler Corporation
Dalberg Global Development Advisors
Darby Overseas Investments, Ltd.
Davidson Capital Management Corporation
Davidson Kempner Capital Management LLC
DaVita Inc.
De Lage Landen
Dell, Inc.
Deloitte Consulting LLP
Delta Air Lines
Deutsche Bank
Deutsche Post World Net
Developing World Markets
DFJ Dragonfund
Diageo PLC
Diamond
Digitas, Inc.
DN Capital
Dresdner Kleinwort
DTZ Rockwood LLC
Dubai Development and Investment Authority, The
Dubai International Properties
Dubilier & Co.
Duff & Phelps, LLC
Dun & Bradstreet Corporation, The
DuPont Capital Management
Durham Asset Management
E. & J. Gallo Winery
Earnest Partners
Eastdil Secured
Eastman Chemical Company
eBay, Inc.
Eli Lilly and Company
Elliott Associates, LP
Elsevier
Emerging Markets Partnership
Emory University School of Medicine
Endeavor Global
Endo Pharmaceuticals, Inc.
Enterprise Community Investment
Entrepreneur Partners, LP
Equinox Fitness Clubs
Equity International
Equity One, Inc.
Ernst & Young LLP
Esportif Ltd.
Estee Lauder Companies, Inc.
Evercore Partners
Everest Group
Evergreen Investments
Expedia, Inc.
ExxonMobil Corporation
Falfurrias Capital Partners

Farlie Turner
Fauchier Partners, LLP
Federal Reserve Bank of New York
FedEx Corporation
Fidelity Investments
Financial Technology Partners LLC
FINANCO, Inc.
First Round Capital
Flywheel Ventures
Fontainebleau Resorts, LLC
Ford Motor Company
Forest City Enterprises, Inc.
Forest Laboratories, Inc.
Fortress Investment Group LLC
Forum Gruppe
Foster's Wine Estates
Frankel Group, Inc., The
Franklin Templeton Investments
Freeman & Co. LLC
FriedbergMilstein, LLC
Friedman, Billings, Ramsey Group, Inc.
Frito-Lay Inc.
Gabelli & Company
Galt and Company
Gap Inc.
Gemalto
Genentech, Inc.
General Electric Company
General Mills, Inc.
General Motors Corporation
Genpact
Genzyme Corporation
Gerald Metals, Inc.
Gilead Sciences, Inc.
Giuliani Capital Advisors LLC
GlaxoSmithKline Corp.
Glencore Ltd.
Glenview Capital Management
Golden Gate Community, Inc.
Golden Gate Logistics, LLC
Goldman Sachs & Company
Google, Inc.
Government of Singapore Investment Corporation Pte.
Graham Partners, Inc.
GratisCard LLC
Great Hill Partners
Greenhill & Co, Inc.
GreenOrder, Inc.
Greenwich Energy Investments, LLC
Greylock Ventures
Greywolf Capital Management
Groton Partners LLC
GSC Partners
Guidant Corporation
Guidewire Software
H.J. Heinz Company
Hamilton Lane Advisors, Inc.
Hampton Group
Hankook Securities and Investment
Hanover Financial Company

Harrah's Entertainment, Inc.
Harris Williams & Co.
HawkPartners
Hearthstone
Henry Schein, Inc.
Heritage Building Group
Hershey Company, The
Hewlett-Packard Company
HIG Capital
Highbridge Capital Management, LLC
Highfields Capital Management LP
Hillwood Capital
Hines Interests LP
Homax Products
Home Depot, Inc., The
Houlihan Lokey Howard & Zukin
HSBC
Humana Inc.
Hupomone Capital Partners
Hyundai Securities
IB Partners
IBM Corporation
IDG Ventures
i-maritime Consultancy Private Limited
Income Research & Management, Inc.
Inform Technologies, LLC
Infosys Consulting, Inc.
Infosys Technologies Limited
ING Group
Ingrid Inc.
Insight Equity
Intel Corporation
Inter-American Development Bank
International Finance Corporation
Internet Capital Group
Intrepid Capital Management
Invitrogen Corporation
Ion America Corporation
Ionic Capital Management LLC
Ironwood Equity Fund LP
iStar Financial
ITV PLC
J.F. Lehman & Company
J.P. Morgan Chase & Co.
Janus Capital Group Inc.
Jefferies & Co.
Jia Enterprises LLC
JLL Partners
John Laing Homes
John Templeton Foundation, The
Johnson & Johnson
Jonathan Rose Companies
Jones Lang LaSalle, Inc.
Kaiser Permanente
Karsch Capital Management
Katzenbach Partners LLC
Kayne Anderson Capital Advisors
Key Principal Partners Corp.
Keystone Property Group
Klinger Advanced Aesthetics

Kolon Industries, Inc.
Korea Investment & Securities Co., Ltd.
Kraft Foods, Inc.
L.E.K. Consulting
Lake Capital
Landmark Partners
Lane, Berry & Co. International, LLC
Lazard LLC
Lefrak Organization, The
Legacy Partners Group LLC
Lehman Brothers Holdings Inc.
Liberty Associated Partners
Liberty Property Trust
Libran Asset Management
LightSpeed Venture Partners
Lightyear Capital
LIM Advisors
Limited Brands, Inc.
Linden LLC
Linneman Associates
Lionstone Group
Live Nation, Inc.
Loita Capital Partners International
Longacre Management LLC
Loomis, Sayles & Co. LP
L'Oreal, Inc.
Los Alamos National Laboratory
Lowe's Companies, Inc.
Lubert-Adler Management, Inc.
Lucent Technologies Inc.
M&T Bank Corporation
MAC Asset Management, Inc.
MacFarlane Partners
Macquarie Bank Limited
Macquarie Holdings (USA) Inc.
Marakon Associates
Marcus & Millichap Company, The
Marriott International, Inc.
Martha Stewart Living Omnimedia, Inc.
Mattel, Inc.
McDaniel Partners
McGraw-Hill Companies, The
McKinsey & Company
McNeil Consumer & Specialty Pharmaceuticals
Medtronic, Inc.
Mercantile Real Estate Advisors
Mercedes-Benz USA, LLC
Mercer Human Resources Consulting
Mercer Management Consulting, Inc.
Merck & Co., Inc.
Meridian Capital Group
Merrill Lynch & Co., Inc.
Metalmark Capital LLC
Metro-Goldwyn-Mayer Inc.
MFS Investment Management
Miami-Dade School District
Microsoft Corporation
MidMarket Capital Advisors, LLC
Milestone Advisors, LLC
Milestone Partners

Millennium Technology Value Partners, LP
Millennium Technology Ventures, LP
Miller Brewing Company
Miller Buckfire & Co. LLC
Millgate Capital, Inc.
Monitor Company Group, LP
Moon Capital Management
Morgan Stanley
Morgan Stanley Real Estate Prime Fund
Morgans Hotel Group
Mothers Work, Inc.
Motorola, Inc.
Movado Group, Inc.
National Basketball Association
National City Bank
National Starch and Chemical Company
Nationwide Insurance
Navigant Consulting
NBC Universal Inc.
NCR Corporation
Nelnet Inc.
Network Appliance
New Boston Fund
New York City Department of Education
New York Life Insurance Company
New York Magazine
New York Times Company, The
Newco
News Corporation Limited, The
Nexstar Capital Partners LLC
Nike, Inc.
Nikko Asset Management Co., Ltd.
NJTC Venture Fund
Nokia Corporation
North Sound Capital
NorthMarq Capital Inc.
Northwest Airlines Corporation
Novartis AG
Nvidia Corporation
Och-Ziff Capital Management Group
Old Lane, LP
Olympus Partners
O'Melveny & Myers LLP
Omnicom Group Inc.
Onex Corporation
Opera Solutions
Opportunity Finance Network
Oscar de la Renta LTD
Owl Creek Asset Management
PA Early Stage
Pacific Alternative Asset Management Company
Pacific Corporate Group LLC
Pacific Investment Management Company, LLC
Palladium Equity Partners, LLC
Paramount Group Inc.
Parthenon Group, Inc., The
Partners Group
Paul Capital Partners
PB Consult Inc.
Peacepath Consulting

Pediatrics
PepsiCo
Permira Advisors LLC
Perry Capital LLC
Petrus Partners Ltd.
Pfizer Inc.
PG&E Corporation
Philadelphia Industrial Development Corporation
Piper Jaffray & Co.
Pittiglio Rabin Todd & McGrath
Plainfield Asset Management
PNC Financial Services Group, Inc.
Polo Capital Management
Portola Pharmaceuticals Inc.
PRES
PricewaterhouseCoopers LLP
Procter & Gamble Company, The
Program for Appropriate Technology in Health
Progressive Corporation, The
ProLogis
PWC Logistics
Pzena Investment Management
QCM
Quad-C Management, Inc.
Quadrangle Group LLC
Quadrant Homes
Quaker BioVentures
Qualcomm
QuinStreet
R. Gaines Baty Associates, Inc.
Radian
RAF Industries, Inc.
Rayonier Inc.
RBC Capital Markets
RCG LLC
Red Hat
Redwood Capital Management, LLC
Reed Elsevier Inc.
Relativity Fund
Revolution Health Group, LLC
Riley Investment Management
Ritchie Capital Management LLC
Riverside Company, The
Riverstone Holdings LLC
RNK Capital LLC
Robeco Investment Management/Weiss Peck & Greer
Robertson Foundation
Roche
Rohatyn Group, The
Rohm and Haas Company
Roland Berger Strategy Consultants
Rothschild Inc.
Rubenstein Company LP, The
Russian Technologies
S.R. One Limited
Sabre Holdings
SAC Capital Advisors, LLC
Safend
Safeway, Inc.
Sagent Advisors Inc.

EMPLOYER OFFERS, 2006

This list includes employers that made one or more summer or full-time employment offers in 2006. Those listed in bold type hired three or more graduates and/or interns.

Salesforce.com

Samsung Group

Sandbox Industries, LLC

Sandler O'Neill & Partners LP

Sankaty Advisors

Santander Group

SAP America, Inc.

Schnitzer Northwest, LLC

Schroder Ventures Life Sciences

Sequoia Capital

SG Automotive

SG Cowen & Co.

Sg2

Shell Oil Company

Shinsei Bank

Siam Cement Group, The

Sidley Austin

Siemens AG

Silver Pacific Advisors

Silver Point Capital

Sirios Capital Management

Solstice Neurosciences

Sony Corporation

Soros Fund Management LLC

SourcePoint, LLC

Sovereign Global Limited

Sovereign Investment Company

Spencer Stuart Management Consultants

Sprint Nextel Corporation

Standard Bank

Standard Chartered Bank

Sterling Venture Partners

Stevens Capital Management

Stifel Nicolaus

STMicroelectronics

Strategic Management Group, Inc.

SunEdison, LLC

SunTrust Robinson Humphrey

SunTx Capital Partners

Symantec Corporation

Syntek

T. Rowe Price Group, Inc.

TAMC

Target Corporation

Tata Group

TD Securities Inc.

TechnoServe, Inc.

Tefen, Inc.

Texas Pacific Group

Textron

TGLT Real Estate

Thackeray Partners

Thomas H. Lee Partners LP

Thomas Weisel Partners

Thomson Corporation, The

Time Warner Inc.

Tishman Speyer LP

Toll Brothers, Inc.

Torch Enterprises LLC

TowerBrook Capital Partners, LP

Toyota Motor Corporation

Trammell Crow Company

Tremblant Capital LP

Trium Group, The

Trivest Partners, LP

TSMC

Tudor Investment Corporation

U.S. Department of State

U.S. Department of the Interior

U.S. Navy

U.S. Office of Management and Budget

UBS AG

Unilever North America

United Nations

UnitedHealth Group Inc.

University of Pennsylvania

University of Pennsylvania Health System

Valley Hospital, The

Value Partners Management Consulting

Vanda Pharmaceuticals

Vanguard Group, The

Venetian Hotel Casino

Ventas, Inc.

Verde Corporate Realty Services

Veronis Suhler Stevenson Partners LLC

Vestar Capital Partners

Viacom Inc.

Victory Schools, Inc.

Virgin USA

Visiting Nurse Service of New York

VMware, Inc.

Volkswagen Group China

W.R. Grace & Co.

Wachovia Securities

Wal-Mart Stores, Inc.

Walt Disney Company, The

Warburg Pincus LLC

Warner Music Group

Wellington Management Company, LLP

Whiterock REIT

William Blair & Company, LLC

William D. Witter, Inc.

Winterthur Asset Management

WL Ross & Co. LLC

Wobo Media, Inc.

Woolbright Development, Inc.

WPP

Wrightwood Capital

Wyeth Pharmaceuticals

XL Capital Assurance

Yahoo! Inc.

Yodlee, Inc.

York Capital Management

Zillow.com

ZS Associates

Wharton MBA Career Management Team

ADMINISTRATION

Michelle A. Antonio	Director
Jennifer Tarcelli Sheffler	Head of Administration
Alice Branch	Budget/Finance
Anthony Penna	Front Desk/Job Board
Tiya McIver	On-Campus Recruiting

INDUSTRY CONTACTS

Area of Expertise	Senior Associate Director	Recruiting Relationship Manager
Alumni	Ursula Maul	Varies based on industry
Consulting	Ivan Kerbel	Heather Perkins
Consumer Products & Retail	Elissa Harris	Michelle Hopping
Diversified Financial Services	Sara Simons	Virginia Sherno
Energy	Chris Higgins	Michelle Hopping
Health Care	Elissa Harris	Michelle Hopping
Insurance	Sara Simons	Virginia Sherno
International	Sara Simons	Varies based on industry
Investment Banking	Maryellen Reilly Lamb	Kristi Schlegel-Miller
Investment Management/Hedge Funds	Sara Simons	Virginia Sherno
Manufacturing	Chris Higgins	Michelle Hopping
Media & Entertainment	Cara Costello	Virginia Sherno
Private Equity/Venture Capital	Sara Simons	Kristi Schlegel-Miller
Public Interest	Jennifer Savoie	Heather Perkins
Real Estate	Cara Costello	Virginia Sherno
Travel & Tourism	Cara Costello	Virginia Sherno
Technology/Telecommunications	Chris Higgins	Heather Perkins

CONTACT US

Wharton MBA Career Management Graduate Division

The Wharton School
University of Pennsylvania
50 McNeil Building
3718 Locust Walk
Philadelphia, PA 19104-6209

215.898.4383 phone
mbarecruiting@wharton.upenn.edu e-mail
<http://mbacareers.wharton.upenn.edu> web

<http://mbacareers.wharton.upenn.edu>

Notes:

The Wharton School adheres to the statistical standards set by the MBA Career Services Council.

Salary statistics include all salaries which are guaranteed compensation and given by graduates and interns. International salaries are reported in U.S. dollars calculated (by students) on the basis of prevailing exchange rates.

All figures in this report are rounded to the nearest decimal; therefore, not all charts will total 100%.



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